



***LOSS OF INCOME***  
**Payroll Expense Exclusion**  
**For use with SF-40**

The coverage under this endorsement is subject to the *terms* contained in *your* policy.

This endorsement modifies coverage provided by form SF-40 *Loss Of Income* coverage.

**WHAT WE PAY FOR**

Section 1. under What *We* Pay For in form SF-40 is amended to read as follows:

1. *Loss of income* will be determined using:
  - a. Net income meaning net profit or loss that would have been earned or incurred before income taxes. For manufacturing risks, net income includes the net sales value of production;
  - b. All other necessary operating expenses incurred during the *period of restoration* in order to continue *your business*; and
  - c. Any relevant and reliable sources of information applicable to *your business*.

**WHAT WE DO NOT PAY FOR**

The following has been added to What *We* Do Not Pay For in form SF-40:

*We* do not pay for:

1. Payroll expense.

All other *terms* and conditions remain unchanged.